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The Secrets Successful Apartment Leasing

If you own or manage apartments and are wondering how you to ensure that they provide a constant stream of income, you will find "The 7 secrets to Successful Apartment Leasing" very useful.

According to Eric Cumley, many people who own apartments lack the business and communication skills to ensure that they get new tenants in the shortest time possible and keep them interested enough to stay ...

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In 7 Secrets to Successful Apartment Leasing, Eric Cumley provides seven proven industry secrets to building the relationships that achieve and maintain high occupancy levels. From "Stop Qualifying Prospects and Start Interviewing Them," to "Follow-Up is the Extra Mile," Cumley provides examples, tips, to-do lists, sample scripts, and more that will help you responsible for filling vacancies do so, quickly and effectively.

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